### **EUROPEAN COMMISSION**



June 2021

### Guidance for the Economic Reform Programmes 2022-2024 of the Western Balkans and Turkey

### INTRODUCTION

The transformation of the global economy is posing continuous challenges for the competitiveness and the inclusive and sustainable growth of the Western Balkans and Turkey, as much as it is affecting the rest of the world. It is also offering new opportunities. The changing nature of work, the digital and green transitions, and of course the COVID-19 pandemic are clear examples having a very direct impact on the lives of citizens and affecting the socio-economic fabric of the region. To embrace the opportunities and to minimise potential negative implications of those transformations and challenges it is critical that the Western Balkans and Turkey maintain macrofiscal stability and implement structural reforms that help to address identified weaknesses in their economies and help their societies become more resilient.

The Economic Reform Programmes (ERPs) represent the highest level of engagement of the EU with the Western Balkans and Turkey on socio-economic matters and constitute the basis for our related policy dialogue. In this context, the implementation of the reforms identified in the ERPs and of the policy guidance jointly adopted with EU Member States is not only key to improve competitiveness, foster job creation and facilitate social inclusion, but also to meet the economic criteria in the accession process. Every year these will be closely examined in line with the revised enlargement methodology. Therefore, it is of the utmost importance that the Western Balkans and Turkey step up their efforts to implement the reforms identified and prioritised in the ERP process.

In order to achieve tangible progress in these reforms, the ERPs should become, even more than is the case now, an essential element for domestic policy planning. They will also be an integral part of the policy discussions with the EU and will serve as a basis for the programming of EU assistance.

Shifting towards a sustainable and inclusive economic model, enabled by a wider uptake of digital and clean technologies, can make the Western Balkans and Turkey advance in achieving competitive sustainability and social cohesion through a new growth strategy which is based on the green and digital transitions. Achieving this requires profound changes in different policy areas based on a sound management of public finances. But it also offers an opportunity to modernise traditional industrial models and to direct private and public investment towards innovative green technologies and a more sustainable and digital infrastructure. This will help accelerate the transition to a more sustainable, resilient and inclusive economic model.

To support this change, and in order to provide a more comprehensive, broader analysis of the economic and social challenges the Western Balkans and Turkey face, the ERP cycle this year introduces the green transition and Public Financial Management (PFM) as new separate areas to be analysed. It also proposes to treat the digital transformation as a separate area from research and innovation. Finally, and considering the critical impact that health and the resilience of healthcare systems can have in the economy (as clearly demonstrated by the differentiated worldwide impact of the COVID-19 pandemic), the guidance note also proposes healthcare as separate area to be examined in the ERP.

The analysis of the 13 areas should provide a wide overview of the socio-economic challenges, but to give a better sense of the main priorities, the structural reforms part of the ERP is now organised in two parts:

- A first part (5.1) should identify and analyse the three key challenges across those 13 areas. The identification and prioritisation of key challenges imply a clear political commitment at the highest level to address them and the ERP should propose a relevant number of reform measures to decisively tackle each of them in the coming 3 years.
- A second part (5.2), will provide an analysis of the remaining areas (not included as key challenges) and may propose additional reforms to address them.

The total maximum of number of reform measures should be kept at 20 (to be allocated between the two sections above).

This prioritisation of the key challenges and of the corresponding reforms requires that the preparation of the ERP must be centrally coordinated and endorsed at the highest level. An official coordinator should be appointed within the government who steers the process and ensures a widespread consensus. This prioritisation should be endorsed by the government. In addition, ERP coordinators should be appointed within each relevant line-Ministry. Together they would form an ERP working group that would ensure broad ownership of the ERP process. Close involvement of the national IPA coordinator (NIPAC) is crucial to reinforce the link between the ERP reform priorities and the IPA programming.

A new table is also proposed in Annex 2 in order to summarise the main links between reforms proposed and: a) key policy documents and b) the projects proposed to support these reforms in IPA III. Table 9 has also been reviewed and expanded to include additional indicators from the social scoreboard, the efficient resource scoreboard and some sectoral indicators.

The Economic Reform Programmes 2022-2024 should be submitted to the Commission no later than 31 January 2022. The programme should closely follow the instructions of this guidance note, which takes into account lessons learned from the previous years.

A strong link between the macroeconomic and fiscal scenario and the structural reform agenda is essential for the comprehensiveness, coherence, focus and credibility of the programme. All reform measures included in the ERP must include details on their estimated cost and financing and be fully reflected in the fiscal framework. Details of the cost and financing of each reform measure shall be included in tables 10a and 10b of the annex. Technical assistance (TA) is available to support partners in the costing exercise. Detailed guidance can also be found here:

### https://www.cef-see.org/files/Costing Guidance.pdf

To create ownership and the broadest possible political support, it is crucial to involve and consult other stakeholders such as the business community, social partners and civil society, as well as the national parliament and regional and local authorities. These actors should ideally be involved throughout the process and be consulted on i) the identification of key structural challenges and analysis of obstacles to competitiveness and inclusive growth, ii) the reporting on the implementation of the jointly adopted policy guidance and reform measures from previous years, and iii) the identification, prioritisation and formulation of key reforms, in particular those supporting the post COVID-19 recovery. At a minimum, a first complete draft of the ERP should be subject to a wide public consultation whereby the draft is made public for a minimum of two weeks. Input should be shared with the European Commission in an annex to the ERP. This public consultation should be launched no later than 29 November 2021 to allow sufficient time to incorporate comments into the draft. Adequate consultations with the social partners' organisations in line with the national tripartite consultation mechanisms should take place as well.

### 1) MACRO-FISCAL FRAMEWORK

a) With respect to the common external assumptions we suggest to use as far as possible the Commission's autumn forecast, which will be published in early November. The required information is also available in the forecast document. The latest Commission forecasts can be found on DG ECFIN's website:

The Commission's technical assumptions on interest rates, exchange rates and oil prices can usually be found in chapter 1 of the forecast text, in a special box on technical elements behind the forecast. Estimates on global GDP growth and world trade are presented in the publication's statistical annex, in the tables 55-60. Projections on commodity prices can be found in table 62 of the data annex.

### http://ec.europa.eu/economy\_finance/eu/forecasts/index\_en.htm

- b) Countries are invited to supply quantitative information by submitting the standardised set of tables 1-8 in the Annex also as a spreadsheet file, readable by common office programmes.
- c) To improve the comparability of different submissions, support the analysis of the macroeconomic framework and help candidate countries and potential candidates getting acquainted with the data requirement for stability and convergence programmes, the ERP should include, as complete as possible, the standardised Annex tables. The tables should provide aggregate data on a country-wide level including local government finances. If the programme could benefit from additional, non-standardised, tables, these should, of course, be added.

In all cases, the status of the quantitative information should be clearly established. To the extent currently possible, the concepts used should be in line with the standards established at the EU level, notably in the context of the European System of Accounts (ESA). It should be noted if data is based on concepts which deviate from these standards.

### 2) STRUCTURAL REFORMS

- a) The ERP 2022-2024 will analyse the following areas:
  - 1. Public Financial Management
  - 2. Green transition
  - 3. Digital transformation
  - 4. Business environment and reduction of the informal economy;
  - 5. Research, development and innovation;
  - 6. Economic integration reforms
  - 7. Energy market reforms;
  - 8. Transport market reforms;
  - 9. Agriculture, industry and services;
  - 10. Education and skills
  - 11. Employment and labour market
  - 12. Social protection and inclusion
  - 13. Healthcare systems

The analysis of these areas however will be presented in two parts as explained above:

- Section 5.1 will focus on and analyse the three main structural challenges identified across the 13 areas and the relevant reforms to address them. At least one of the three key challenges identified should pertain to human capital and social policies (employment, education, social protection and health).
- Section 5.2 will provide an analysis of all the remaining areas (not included the three key structural challenges in section 5.1) and propose additional reforms to address them.
- b) The ERP is a rolling programme which has been ongoing since 2015. Some reforms may be maintained if the corresponding structural weaknesses persist and continue to be considered as priorities. Others may need to be reprioritised to support the recovery from the COVID-19 crisis, to address the possible new structural challenges identified, and to take into account the 2021 ERP Commission assessment
- c) The ERP reform priorities should be consistent with key documents developed in the bilateral relations with the European Commission and with national and regional strategies and targets.

- They should in particular contribute to the gradual fulfilment of the economic criteria for EU accession in line with the revised EU enlargement methodology.
- **d)** The European Commission will provide assistance to the Western Balkans and Turkey in the preparation of the Economic Reform Programmes 2022-2024 including with the support of the Center of Excellence in Finance (CEF) in Ljubljana and possible TAIEX expert missions.
- e) The European Commission will consider the identification of key challenges, the diagnostic of structural weaknesses, the reforms proposed in the ERP and the Joint Conclusions of the Economic and Financial Dialogue between the EU and the Western Balkans and Turkey as one important basis for programming its IPA III assistance to the enlargement region. Reforms that aim to address the key challenges identified in the Commission's assessment of the ERPs will be prioritised for EU assistance.

### 3) FORMATTING

a) The ERP shall be written in font size 12 and shall not exceed 90 pages in length, with 40 pages for the macroeconomic framework and the fiscal framework together. The section on structural reforms shall not contain more than 20 reforms and shall not exceed 50 pages in length. A separate annex shall be added that provides information on the results and the organisation of the consultation process with external stakeholders including any written contributions and a list of the directly consulted institutions. Further information and analysis should be added as additional annexes to the main document.

### 4) CONTACT POINTS AT THE EUROPEAN COMMISSION

a) In case of questions or comments related to the macroeconomic and fiscal framework, please contact Mr Uwe Stamm in DG ECFIN at Uwe.Stamm@ec.europa.eu. For questions or comments related to structural reform areas 1-9, please contact Mr Thomas Hagleitner in DG NEAR at Thomas.HAGLEITNER@ec.europa.eu. For questions or comments related to structural reform areas 10-13, please contact Mr Lluís Prats in DG EMPL at Lluis.Prats@ec.europa.eu.

### EUROPEAN COMMISSION



### ECONOMIC REFORM PROGRAMME (ERP) 2022-2024

OUTLINE	

The expected structure and content of the ERP is described in more detail below. The outline is meant to guide partner countries in drafting the ERP to guarantee that the provided information is suitable and comparable across countries.

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### 1. OVERALL POLICY FRAMEWORK AND OBJECTIVES (MAX 1 PAGE)

This section will briefly explain the status of the ERP in the context of national procedures, e.g. specifying whether it has been adopted by parliament and whether it has been subject to a wide-reaching national consultation process with external stakeholders. Furthermore, it should briefly describe the country's key economic challenges, particularly in the context of recovery from the COVID-19 crisis and the green and digital transitions, the current policy framework for the medium term and spell out the main policy objectives embedded in that framework. Countries are encouraged to include cross-references to the Commission's assessment in the respective individual report of the annual Enlargement Package.

### 2. IMPLEMENTATION OF THE POLICY GUIDANCE (MAX 2 PAGES)

Provide a concise overview of the measures taken or planned to be taken over the duration of the programme to implement the policy guidance that was adopted in the Economic and Financial Dialogue in July 2021.

The following sections on the medium-term macroeconomic and fiscal framework and structural reforms should be consistent with the above mentioned measures implementing the 2021 policy guidance and should refer back to them and their expected impact where appropriate.

### 3. MACROECONOMIC FRAMEWORK (MAX 15 PAGES)

The economic framework should start with a short overview of the programme's expectations on the development of the world economy and a brief description of the programme's underlying technical assumptions.<sup>2</sup>

### 3.1. Recent economic developments

This sub-section will present a brief overview of developments during 2021, focusing upon key economic aggregates such as output, consumption, investment, employment, productivity, wages, the external sector, inflation, monetary and credit variables, as well as the exchange rate.<sup>3</sup> A more in-depth analysis of particular macroeconomic issues should be developed in the following subsection.

Furthermore, the text will compare the economic trends occurred since the last submission to those envisaged in the previous document. The comparison should highlight the reasons for any significant deviation from expected trends.

### 3.2. Medium-term macroeconomic scenario

The programme is expected to provide a realistic and consistent medium-term macroeconomic scenario. Significant divergences between the national and the Commission services' autumn 2021 forecasts (if available) will be explained in some detail. In such cases, it would be useful to give some indications on the effect that adopting the European Commission external assumption would have on the main variables in the programme framework (growth, inflation, budget balance and current account balance). Due attention should be paid to the issue of the economic policy mix supporting the envisaged macroeconomic developments.

Table 8 in the Annex should summarise the key data for this sub-section. In case of major revisions compared to the previous programme or of significant deviations between the programme's assumptions and those of the European Commission, comments in Table 8 should be used for clarification.

The discussion in this sub-section should be based on the data provided in Tables 1 and 2 in Annex and any other table the authorities may wish to add.

The macroeconomic framework should discuss the outlook of each of the following core macroeconomic areas separately and explain any significant revision in projected trends relative to the previous submission.

### Real sector

The programme will provide sufficient information about the outlook of the real sector to allow an analysis of the cyclical position of the economy. The assumptions on real GDP growth should be underpinned by an indication of the expected sources of growth, both in terms of changes in factors of production and aggregate demand, also resulting from ongoing recovery measures if applicable, as well as structural reforms with large expected impacts on growth. Indicate here which five structural reform measures from the list of 15-20 measures included in section 5 you believe will have the largest impact on growth in the medium-term.

### Monetary and exchange rate policy and inflation

The programme will present briefly the current policy stance and the intended monetary policy and their relationship to price stability, the exchange rate regime and, more generally, the policy mix. The authorities are invited to provide a description of current exchange rate arrangements and any proposed changes in light of the medium-term sustainability of current arrangements. In addition, the authorities should present the expected path for inflation, and explain the policy instruments which will be used to achieve any inflation target.

Significant changes in policy targets or instruments relative to the previous submission should be noted and explained, for both the monetary and exchange rate policy and inflation parts.<sup>4</sup>

### External sector and its medium-term sustainability

This sub-section will assess the past and expected future evolution of the current account balance, including its main contributing elements (e.g. goods/services balance, net primary income balance, current transfers). It will also assess to what extent the evolution of the current account is structural or cyclical. As to assess balance of payment vulnerabilities, the programme will also provide an analysis of capital flows and their composition (FDI inflows, portfolio investments, bank lending etc.), clearly identifying expected debt-creating flows over the programme's horizon.

In order to complement the flow analysis with stock assessments, the discussion should also refer to the evolution of the country's net international investment position (NIIP) and/or gross external debt. As to better assess vulnerabilities, it is recommended to focus separately on liabilities that require repayment of principal or interest as opposed to non-debt generating liabilities. In this respect, the major risks that could affect the sustainability of external debt will be identified by assessing vulnerabilities arising from potential interest rate and exchange rate shocks and the maturity composition of the debt. Projected developments in external reserves relative to imports and short-term debt will also be covered.

The discussion will be complemented by an analysis of the prospects for the country's export performance, including the expected evolution of its geographical and sector composition. Developments in the country's price and cost competitiveness position will also be assessed by making use of conventional indicators, such as the Real Effective Exchange Rate<sup>5</sup>, the Nominal Unit Labour Costs, etc. In addition, changes in overall export market shares of goods and services will also be assessed so as to evaluate both price and non-price competitiveness. This part will end with a short overall assessment of the medium-term sustainability of the country's external position.

In addition, and in order to complement the macro analysis above, this sub-section should provide a qualitative assessment of national markets for goods and services regarding their openness to

Table 1a and 1b in Annex could be referred to.

<sup>&</sup>lt;sup>5</sup> Please provide a brief explanation, how the REER is calculated, including information on the weighting of the currency basket and the deflator used.

international competition and their level of integration with the EU economy. It will be based upon recent developments in: (i) trade openness, (ii) FDI performance and (iii) obstacles to trade in goods and services, and to cross-border investments.

In the event that any potential problems are identified, the authorities are expected to provide a description of their policy proposals. Significant changes in policy targets or instruments relative to the previous submission should be noted and explained.<sup>6</sup>

### Financial sector

The authorities should provide quantitative and qualitative information on the development of the financial sector, including on its intermediary role between investors and savers and how it was affected by the implications of the Covid-19 pandemic and mitigating policy measures. A discussion of projected developments in domestic credit should be included, in particular referring to the development of private sector credits and private sector debt. Projected trends in the composition and currency denomination of domestic credit flows will be discussed on the basis of data on the foreign currency liabilities of different sectors of the economy to the banking system, to non-banking financial institutions and to external creditors. The stability of the domestic financial and banking system should be assessed and any weaknesses, which could potentially threaten its stability, will be highlighted. Risks related to the possible feed-back loops between the real economy and the financial sector should be assessed.

The programme will also provide information on any planned financial sector reform; in particular, prudential, supervisory and regulatory changes foreseen over the programme period to foster financial stability should be highlighted, along with measures to address NPL resolution.

### 3.3. Alternative scenarios and risks

This sub-section should provide an assessment of the main upside and downside risks, related to both the external and the domestic environment, underlying the macroeconomic scenario. It should take into account potential downside risks to domestic demand, such as large uncertainties about Covid-19 related health and economic developments, delays in the implementation of critical structural reforms, under-implementation of public investment, political uncertainties curbing confidence, or adverse developments in households' disposable income. In the case that risks to the baseline scenario are identified, an alternative macroeconomic scenario is strongly encouraged, clearly specifying all the differences in assumptions and trends between scenarios.

### 4. FISCAL FRAMEWORK (MAX 25 PAGES)

### 4.1. Policy strategy and medium-term objectives

This sub-section will serve as an introduction and should explain the programme's overall fiscal policy strategy, including the medium-term fiscal path. Particular attention will be devoted to putting the fiscal policy objectives into the broader context of the overall economic policy framework in the recovery context. The programme will also include an assessment of the structure and efficiency of revenue systems as well as of the composition and effectiveness of expenditure, and highlight changes to be introduced by the fiscal strategy. References shall be made to the Commission's assessment of the previous ERP and the Joint Conclusions of the Economic and Financial Dialogue between the EU and the Western Balkans and Turkey from July 2021.

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Tables 1a, 1d, 1f, 1g and 8 in Annex could be referred to.

### 4.2. Budget implementation in 2021

In this part, the programme will describe the budgetary implementation for 2021. The development of the main expenditure and revenue categories should be briefly described. Furthermore, it should compare the performance in 2021 with the initial adopted budget for 2021 and explain and assess reasons for deviations. This section will also provide a box with a summary overview of the fiscal measures taken to mitigate the Covid-19 crisis in 2020 and 2021, based on Annex 1 tables 2c on discretionary fiscal measures and 7a on guarantees.

### 4.3. Budget plans for the ERP submission year

In this part, the programme will describe the budgetary plans for the ERP submission year. The development of the main expenditure and revenue categories should be briefly described and compared with the budget plan and outcome of the previous year. Reasons for deviations from the previous year should be explained and assessed. For this purpose, the main discretionary fiscal measures (equal or above 0.1% of GDP) in the submission year should be highlighted in the text and included accordingly in annex table 2c. If applicable, relate the revenue and expenditure figures to the pre-Covid-19 crisis levels.

### 4.4. Medium-term budgetary outlook

This sub-section will describe for the whole programme period the budgetary and other economic measures being taken, or proposed, to achieve the fiscal objectives of the programme. It will include the fiscal plan for 2023-2024, and a description and quantification of the underlying policies and measures. The programme should illustrate the feasibility of the government's fiscal objectives by means of a projection of the main fiscal aggregates. It should be assessed to what extent the expected budgetary balance might depend on the accomplishment of structural reforms.

To allow for a comprehensive understanding of the path of the government balance and of the budgetary strategy in general, the programme will spell out expenditure and revenue ratios and their components. This is expected to be underpinned by quantitative and qualitative information on the most significant policy measures (equal or above 0.1% of GDP) on the revenue and expenditure sides that will support the outlined fiscal strategy or could impact the achievement of the fiscal targets, such as in the area of taxation (including estimates for tax expenditures), public sector wages and employment, social benefit system, subsidy reforms etc. One-off and other temporary measures should be clearly distinguished from permanent ones. The information on measures for 2023 and 2024 should be included accordingly in Annex 1 table 2c on discretionary fiscal measures.

With cross-reference to the list of the five structural reform measures with the largest expected impact on growth outlined in section 3.2 "real sector", make an estimate of the expected budgetary impact of these five measures.

The programme will also provide information on the plans to finance current and future government deficits and on the sources and expected costs of such financing (including, where possible, EU resources), and any plans to access debt markets.<sup>7</sup>

## 4.5. Structural balance (cyclical component of the deficit, one-off and temporary measures, fiscal stance)

Notwithstanding the still very high degree of uncertainty related to estimates of potential GDP and structural fiscal balances in the light of strong Covid-19-induced economic volatility, countries are invited to present their views on the cyclical position of the economy and its impact on the budgetary

Data should be provided on the basis of Tables 2, 3, 6 and 7 in the Annex and be comparable with those of the fiscal notification. Only if this should still be impossible due to the limited availability and/or preliminary nature of ESA 2010 fiscal data, GFS data should be used as an alternative. The exact reasons for doing so should be clearly stated along with a detailed calendar setting out the actions needed to correct these outstanding methodological weaknesses.

position. The text should discuss the factors affecting potential growth and cyclical developments as well as the parameters, data and methodology used for the projections. One-off and temporary measures should be clearly identified and estimates of their budgetary impact (including as a share of GDP) should be presented for the previous year and the whole programme period.

## 4.6. Debt levels and developments, analysis of below-the-line operations and stock-flow adjustments

The programme will describe the institutional arrangements governing the management of public and publicly guaranteed domestic and external debt. Any proposed changes to these arrangements should be specified. In those cases where borrowing limits have been introduced, the programme should explain the key elements of the ceilings.

This sub-section will also provide a description of the key features of the existing debt stock and a projection of its evolution and its determinants on all government levels. Key assumptions, such as those concerning interest rate and exchange rate movements, should be made explicit. To allow a comprehensive understanding of the path of the debt ratio, information should be provided, to the extent possible, on components of the stock-flow adjustment, planned privatisation receipts, and other financial operations. Where relevant, sensitivity analyses are encouraged.

### Contingent liabilities<sup>8</sup>

This sub-section will provide an estimate of contingent liabilities of central and local governments such as state guarantees on non-sovereign borrowing, legal obligations, financial obligations arising from PPPs, power purchase agreements and concessions, the obligations of state-owned financial institutions and state-owned/public enterprises, the obligations of quasi-governmental organisations, bank bail-outs, and the accumulation and/or clearing of governmental as well as public enterprise arrears and liabilities. It will provide a breakdown of factors behind the evolution of contingent liabilities as summarised in the revised Annex 1 Table 7a, in particular providing specific information on contingent liabilities incurred as part of the Covid-19 response measures such as credit guarantee schemes. Other guarantees could be presented in a suitably aggregated manner.

In this context, it could prove useful to describe envisaged "fall-back positions", i.e. compensatory measures to be taken if necessary, and contingency reserves.

### 4.7. Sensitivity analysis and comparison with the previous programme

- Sensitivity of the budgetary projections to alternative scenarios and risks

This sub-section will provide an assessment of the main upside and downside risks to the fiscal scenario over the programme period, also related to the uncertainty about the recovery path from the Covid-19 crisis.

It will be accompanied by a sensitivity analysis of the impact of changes to main economic assumptions (in particular, GDP growth, interest rates and exchange rates) and/or the alternative macroeconomic scenario presented in section 3.3 on the fiscal position.

- Comparison with the previous programme

Budgetary outcomes and current policy plans should be briefly compared with the targets presented in the previous programme, assessing the reasons for any significant difference in outcomes and future targets.

<sup>&</sup>lt;sup>8</sup> ESA 2010 (5.01) defines contingent assets and contingent liabilities as agreements whereby one party (in this case the general government) is obliged to provide a payment or series of payments to another unit only where certain specific conditions prevail.

### 4.8. Quality of public finances

This section will describe the policy strategy and concrete reform measures to improve the quality of public finances. It should elaborate on recently implemented and envisaged changes in the composition of public spending and measures to boost recovery, improve its growth-friendliness and its contribution to social inclusion, including by supporting investments in physical infrastructure and human capital (e.g. share of capital spending, share of education and health expenditure - Table 3 in the Annex). The section will also identify major reforms related to the efficient use of resources in the public sector. The information on spending should be complemented by a description of the strategy and measures to improve the structure and efficiency of revenues, and of any reform plan in this area. In this respect, the section will usefully present steps to address taxation with major distortionary effects, such as a high fiscal burden on labour hindering job creation and inducing informality. When appropriate, the section should also refer to redistributive effects of taxation and the sustainability of social security systems vs contributions.

### 4.9. Fiscal governance and budgetary frameworks

The programme will describe envisaged reforms to the country's fiscal governance, i.e. to the set of arrangements, rules, and institutions that underlie the conduct of fiscal policy, such as: (1) numerical fiscal rules; (2) independent fiscal institutions to monitor fiscal performance and/or advise the government on fiscal policy matters; (3) medium-term budget frameworks; (4) use of realistic, unbiased forecasts for budget planning and their regular evaluation; (5) availability and quality of fiscal data and alignment with ESA standards. The programme should present the compliance with the country's fiscal rules over the programme period. When the Covid-19 related measures resulted in a deviation from numerical fiscal rules and their suspension, the path towards a return to compliance with the rules should be explained. This part of the programme should also present reforms to improve the monitoring and assessment of fiscal risks (eg related to PPPs, SOEs, guarantee schemes etc), in particular in the Ministry of Finance.

### 4.10. Sustainability of public finances

The authorities are expected to spell out their policy strategy with respect to the sustainability of public finances. In support of this strategy, the programmes will present an analysis of the long-term sustainability of public finance, especially in light of the envisaged trends in pension and health care expenditures<sup>9</sup>.

The underlying policies should be appropriately described and projections should be based on a "current policy scenario". In case of planned but not yet implemented reforms, an alternative "reform scenario" table should also be provided and reforms, such as in the area of pension and health care, should be outlined.

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<sup>9</sup> Table 7 in Annex could be referred to.

### 5. STRUCTURAL REFORMS IN 2022-2024 (MAX 50 PAGES)

This section will provide an overview of the main structural obstacles to competitiveness as well as sustainable, and inclusive growth at national level. It will also propose a set of structural reforms aimed at addressing the main challenges identified in the analysis.

To do so, this section should examine all areas mentioned in Section 2) a) and as elaborated in Section 5.3 below (PFM; green transition; digital transformation; business environment and reduction of the informal economy; research, development and innovation; economic integration reforms; energy market reforms; transport market reforms; agriculture; industry and services; education and skills; employment and labour market; social protection and inclusion; and healthcare systems).

The analysis of all these areas should be done taking into account the fallout from the COVID-19 crisis and the envisaged green transition and digital transformation.

This analysis shall be broken down in two parts:

- A first part (5.1) should identify and analyse the three main challenges across all 13 areas and propose a relevant number of reform measures to try to decisively tackle each of them and to be implemented over the period 2022-2024.
- A second part (5.2), will provide an analysis of all remaining areas (not included as key challenges) and may propose additional reforms to address them (with a maximum of 20 reform measures in total).

The structural reforms to foster economic recovery should aim at supporting a long-term economic growth model which is more resource-efficient, less carbon-intensive and more resilient towards environmental and health issues. The expected outcome or impact of reforms should be elaborated in detail. It is important to include specific activities with a detailed timeline for each reform measure.

Measures which still constitute a main priority for the government and respond to the identified key structural challenge should be rolled over from the previous year's ERP. In principle, measures should only be discontinued if they i) have been fully implemented, ii) do not effectively address a key constraint or iii) are no longer considered a priority for the government, especially in the context of recovery from the COVID-19 crisis and when taking into account the challenges of the green and digital transformation. When discontinuing a measure, provide an explanation in the ERP in Annex table 11. Delays in implementation are not a valid reason to drop a measure.

Measures should be selected based on the identified key obstacles to competitiveness as well as sustainable and inclusive growth in sections 5.1 and 5.2 below. The policy guidance from July 2021 (and of previous policy guidance which has not yet been implemented) should also inform the prioritisation of structural reform measures in the ERP 2022-2024. A transparent, criteria-based prioritisation methodology is illustrated in the *OECD ERP Prioritisation Tool* (link:

https://www.oecd.org/south-east-europe/programme/ERP\_Prioritisation\_Tool.pdf).

For further clarifications on the definition of a structural reform and a measure, please see also the Guidance note from 2018 found here: <a href="https://ec.europa.eu/neighbourhood-enlargement/policy/policy-highlights/economic-governance">https://ec.europa.eu/neighbourhood-enlargement/policy/policy-highlights/economic-governance</a> en

## 5.1. UPDATE ON THE THREE MAIN OBSTACLES TO COMPETITIVENESS AND INCLUSIVE GROWTH AND RELATED REFORM MEASURES (MAX 9 PAGES)

This section should give an overview of the three main underlying structural obstacles to competitiveness as well as to sustainable and inclusive growth at national level.

The prioritisation of these three challenges should be done on the basis of the analysis of the areas of the economy mentioned in Section 2) a), and detailed below, by selecting the obstacles that are

considered to pose a bigger challenge to the competitiveness, job creation and social inclusion. Normally, each key challenge should refer only to one of the areas in Section 2) a) but in some cases it may refer to more than one area (or part of these) if there is a very clear connection between these with the identified challenge. In that case, this link should be clearly explained and the reforms proposed should address them in a comprehensive manner.

It is expected that each key challenge identified in this section must be accompanied by one (or several) reform measures to adequately address it. **At least one** of the three key challenges should pertain to human capital and social policies (employment, education, social protection and health).

The prioritisation requires an endorsement at the highest level and it implies a clear political commitment to the reform measures proposed to address them. These reforms are therefore expected to be adequately reflected in the budgeting process, they should normally serve as a key basis for the programming of IPA, and should shape relevant policy discussions with the EU and other actors.

The prioritisation may also require an update in the analysis from the previous programme to show whether the already identified obstacles have become more or less constraining due to economic developments and implemented structural reforms. It should also identify any new obstacles that may have emerged, especially in the context of the COVID-19 crisis, as well as obstacles and opportunities for pursuing the green and digital transitions. The *OECD ERP Diagnostic Tool* (link: <a href="https://www.oecd.org/south-east-europe/programme/ERP\_Diagnostic\_Tool.pdf">https://www.oecd.org/south-east-europe/programme/ERP\_Diagnostic\_Tool.pdf</a>) can provide practical guidelines for the development of this section and it is strongly recommended to make full use of this tool.

### 5.2. Analysis of obstacles in other areas (not covered in Section 5.1) and related structural reform measures

The ERP is expected to provide a comprehensive analysis of the whole economy and all areas mentioned in Section 2) a) must be examined. Therefore, all areas which have not been the object of an analysis in Section 5.1 should be analysed here. However, this section may (or may not) propose a relevant reform measure for each area (taking into account the prioritisation to be made, and the limit of 20 reform measures to be included in the ERP).

### Both sections 5.1 and 5.2 should be structured in the following way:

**a. Analysis of main obstacles.** This should include a clear identification of key obstacles and their effects on competitiveness, sustainable and inclusive growth, transition to a low-carbon and circular economy and digital transformation. It should also analyse the social impact on employment and gender equality by updating the analysis from the previous programme and identifying any new obstacles, which may have emerged, especially due to the COVID-19 crisis

A comprehensive set of indicators to describe the state of play, as well as examples of structural obstacles and their impact on competitiveness and inclusive growth for each ERP policy area can be found in the *OECD ERP Diagnostic Tool*, which could be used as a reference document for the development of this section.

**b. Reform measures.** Following the identification of the main obstacles (three key challenges in section 5.1 and obstacles in other areas in section 5.2), both sections should include relevant reforms to address them.

The main purpose of the reform shall determine under which of the 13 reform areas it can be presented (e.g. energy: a reform to promote the generation of renewable energy sources may be presented under the green transition area, while an energy market liberalisation reform should be presented under the energy sector area – even if it may have some indirect environmental effects, if these are not the main objective of the reform).

In total, sections 5.1 and 5.2 must include a maximum of 20 reform measures *clearly enumerated*. Each reform measure should include *only* the following information:

### 1. Description of measure

Give a concise description of the measure, including its main objective and the obstacle to be addressed, and provide information on its relations with national strategic documents or sector strategies and wider reform efforts. Where relevant, shortly refer to how the measure supports the fulfilment of the economic criteria for EU accession. If applicable, clearly state and briefly explain how the envisaged reform measure will contribute towards the implementation of the policy guidance agreed in the Joint Conclusions of the Economic and Financial Dialogue between the EU and the Western Balkans and Turkey or to wider policy objectives (e.g. the European Green Deal / Green Agenda for the Western Balkans, the United Nations Sustainable Development Goals (SDGs), etc.) If the measure is rolled over from the previous year, indicate whether the activities planned in previous years have been implemented. If they have not, include an explanation for the delays.

### a. Activities planned in 2022

Describe the activities planned in 2022 and indicate which Government body/ministry or other stakeholder is responsible for the implementation of each activity.

### b. Activities planned in 2023

Describe the activities planned in 2023 and indicate which Government body/ministry or other stakeholder is responsible for the implementation of each activity.

### c. Activities planned in 2024

Describe the activities planned in 2024 and indicate which Government body/ministry or other stakeholder is responsible for the implementation of each activity.

Activities are the individual steps that directly contribute to the implementation of a measure. They need to be clearly specified in terms of the expected output (immediate result) and support the precise costing of the measure.

### 2. Results Indicators

In a simple table, include 2-3 country-wide or sectoral results indicators for monitoring and evaluating the results of each reform measure on specific segments or sectors in the economy.

These indicators should be specific for each reform measure. Further information on the selection of indicators can be taken from the *OECD ERP Monitoring Tool* (link: https://www.oecd.org/south-east-europe/programme/ERP\_Monitoring\_Tool.pdf).

### Example:

Indicator Baseline (year) Intermediate target (year) Target (year)

To further align the ERP process with the European Semester, the contribution of a reform measure to the achievement of SDGs will also be underlined by using the indicators in line with Eurostat's EU SDG indicator set<sup>10</sup> where corresponding data are available.

<sup>&</sup>lt;sup>10</sup> The latest information on Eurostat SDG set of indicators is available at <a href="https://ec.europa.eu/eurostat/web/sdi/overview">https://ec.europa.eu/eurostat/web/sdi/overview</a>

## **3. Expected impact on competitiveness** (not relevant for the area "social protection and inclusion")

The purpose of this section is to estimate the expected quantified impact on competitiveness and/or sustainable growth. The ERP should identify 1-3 country-wide high-level outcome indicators that can be applied to each reform measure to estimate and then evaluate the impact. Further information on the selection of indicators can be taken from the OECD ERP Monitoring Tool. Such outcome indicators should help answer the following questions: How do the sectors or businesses etc. targeted by the reform measure contribute to GDP, GDP growth, the transition to a green economy, exports or export growth now and to what extent is this expected to change after the implementation of the reform? When looking at the potential effect, a longer time horizon should be used; some reforms (e.g. education) will only fully unfold their impact 10 or 20 years from now.

### 4. Estimated cost of the activities and the source of financing

Estimate the annual additional cost of the implementation of all the activities of the measure. State the sources of financing available to cover the estimated costs. However, do not mention the specific donor or lender by name. Further guidance on costing and financing of structural reform can be found in the *CEF Guidance on Costing* (link:

### https://www.cef-see.org/files/Costing\_Guidance.pdf).

In the ERP 2022-24, realistic costing may be challenging due to still high level of uncertainty of budgetary frameworks in the recovery from the COVID-19 crisis. Uncertainties and assumptions related to cost and funding estimations should be explained. Only funds that are already secured should be planned and the use of 'to be determined' category should be avoided. For measures which do not immediately result in direct expenditures (e.g.: loan guarantees or reductions of taxes and fees), the ensuing contingent liabilities or reductions of revenues should also be specified in this section.

# 5. Expected impact on social outcomes, such as employment, poverty reduction, gender equality and access to health care

Estimate the expected qualitative and/or quantitative impact of the measure on social outcomes, such as employment, poverty reduction, equality, gender and access to health care in the short-, medium- and/or long-term. If the measure is considered neutral in terms of gender impact, please make this clear. Please indicate the contribution of this measure to relevant SDGs, for example #1 (No poverty), #3 (Good health and well-being), #4 (Quality education), #5 (Gender equality), and #8 (Decent work and economic growth).

### 6. Expected impact on the environment and climate change

Estimate the expected impact of the measure on the environment and climate change (quantitative) and the green transition in the short, medium and/or long term in line with the targets set by the EU Green Deal / Green Agenda for the Western Balkans and the international commitments of the country (if applicable). If the measure is neutral in terms of green transition and climate impact, please make this clear.

#### 7. Potential risks

Fill in and include the below table for each measure. In the table, identify the main risks that may affect the implementation of the measure and the actions you will take to minimise the risk or to mitigate the effects of the risk if it materialises.

Risk	Probability	(low	Planned mitigating action
	or high)		

Reform areas to be examined:

### i. Public Financial Management

Analyse the public policies directly affecting public financial management, and in particular: public procurement, internal financial control, audit and monitoring, financial management information systems, external audit, accounting and reporting, improving budget transparency and legislative oversight as well as external accountability and transparency of public policies.

This part should be distinct from and shall not repeat the policies outlined under section 4 (Fiscal Framework) and in particular under 4.9 "fiscal governance and budgetary frameworks" which has a more macro-fiscal dimension.

### ii. Green transition

In the areas of green transition, analyse the main obstacles, including institutional weaknesses, possible policy gaps and identify the structural challenges which need to be addressed in order to foster the transition to a more environmentally sustainable, low-carbon, climate-resilient and circular economy which can be a driver for long-term robust economic growth, while reducing environmental risks and preserving the biological diversity of the region. Obstacles and challenges that may delay/hamper the green transition, in line with the objectives of the EU Green Deal, the commitment to the Green Agenda for the Western Balkans (GAWB), and the achievement of climate neutrality by 2050, should also be analysed. Reform measures in this area could e.g. focus on 1) decarbonisation and climate change adaptation 2) improving circularity of the economy, 3) reducing environmental pollution and preserving biodiversity and 4) establishing sustainable financing systems to support investments in these areas. Specific reforms may be developed to gradually:

- 1) reduce the overall carbon footprint of the economy, in particular by fostering the production and use of renewable energy sources, increasing energy efficiency, developing sustainable energy infrastructure, establishing carbon pricing mechanisms as well as more sustainable transport networks and measures aimed at reducing the environmental and health impact of the transport sector. Reforms promoting the decarbonisation of energy-intensive industries or of other sectors of the economy as well as reforms aiming at climate change adaptation may also be included here.
- 2) promote circular economy by ensuring a sustainable supply of raw materials and increasing resource productivity; establish innovative and more efficient ways of producing and consuming, introduce circularity in the business models, and improve waste management.
- 3) monitor and improvement of air and water quality as well as sanitation; combat land degradation, improve sustainable food production and forest management; and preserve natural resources and biodiversity.
- 4) establish sustainable financing systems for investments in the above areas, based on the "polluter pays principle".

### iii. Digital transformation

Analyse the main public policies directly aiming at the digital transformation of one or several areas of the economy in line with the European Commission's priorities (e.g. digitalisation processes in the public administration, education, healthcare systems, industry and services). Reform measures in this area can, inter alia, focus on improving the effectiveness of digital services, bridging existing gaps in digital infrastructure, ensuring easy access to digital public services for citizens and businesses or expanding broadband access. Measures should ultimately be aimed at the development of a connected, competitive, knowledge-based, inclusive, sustainable and thriving economy with an increasingly dynamic private sector and a digitally resourceful society.

### iv. Business environment and reduction of the informal economy

Public policies directly affecting the business environment (e.g. regulatory and administrative reforms, reduction of costs of doing business including para-fiscal charges, improvement in property rights, contract enforcement, access to finance, support to SMEs etc.), subsidy and state aid policies, privatisation, SOE restructuring and corruption will be covered under this sub-section. Public policies aiming to reduce the informal economy should also be covered here.

### v. Research, development and innovation

Public policies directly affecting the capacity of the economy/businesses to absorb technology and to innovate (e.g. public investments and incentives for private investments in research & development, SMART specialisation and inter-linkages between research institutions and businesses, innovation-specific support to SMEs etc.) will be covered under this sub-section.

### vi. Economic integration reforms

Public policies fostering trade integration of the countries at regional, EU and global levels (policies aiming at integration into global value chains, investment policy, quality infrastructure, safety and environmental standards, conclusion or deepening of trade agreements, customs reforms, removing technical barriers to trade, export and investment promotion, etc.) will be covered under this subsection.

Particular attention could be given to the reforms deriving from the regional economic integration agenda (Regional Economic Area, including CEFTA) and reforms, if needed, to re-establish the global and regional value chains affected by the COVID-19 induced restrictions.

### vii. Energy market reforms

Public policies directly affecting the competitiveness of the energy market and their implications (e.g. liberalisation of energy markets, strengthening of regulation and oversight, tariff reforms, addressing energy poverty etc.) will be covered under this sub-section.

### viii. Transport market reforms

Public policies directly affecting the competitiveness of the transport market (e.g. road, airport and shipping connectivity with neighbouring countries, framework policy documents for the transport sector, etc.) will be covered under this sub-section.

Reform measures in this area could focus on addressing the challenges related to the transport sector, facilitating rail border crossing procedures and railway infrastructure maintenance.

### ix. Agriculture, industry and services

Public policies directly affecting the competitiveness of these sectors will be covered under this subsection. This includes sector specific and cross-sector development strategies across any of the three sectors of the economy (agriculture, industry/manufacturing and services). Policies increasing the diversification and complexity of the economy (e.g. by linking agriculture and industry production as well as services to global value chains for increased exports or import substitution) or addressing structural weaknesses affecting its competitiveness (e.g. by fostering land consolidation to improve the efficiency of agriculture) will also be included in this section.

### x. Education and skills

Public policies to strengthen access to and quality of education, training and life-long learning at all levels will be covered in this section. This includes comprehensive reforms of the education systems from pre-school to tertiary, improving the provision of basic skills in pre-school and general education, increasing educational attainment levels and promoting an appropriate supply of relevant knowledge, skills and competences, including digital, to manage successfully transition in the labour market (e.g. developing Vocational Education and Training (VET) and promoting work-based learning systems). Specific reference should also be made to the provision of digital skills through the corresponding training of teachers and digital education and to overcoming the possible negative impact of the COVID-19 -induced closures of the education institutions. The latest available PISA (Programme for International Students Assessment) and where applicable PIAAC (Programme for International Assessment of Adult Competencies) rating should be included for reference as well.

### xi. Employment and labour markets

Public policies to promote quality employment, equal opportunities and access to the labour market and fair working conditions will be covered in this section. In the context of the COVID-19 pandemic, this section should analyse the impact of the pandemic on the labour market, assess the effect of short-time work schemes or similar measures deployed to preserve jobs and discuss challenges as regards labour market transitions. The policies in this area include boosting demand for labour, promoting productivity and employability through enhancing the functioning of the labour markets, active support for employment, effective and inclusive public employment services, social dialogue, and labour inspection with effective enforcement of labour rules across the entire territory as well as tackling high unemployment and inactivity, in particular of young people, women, long-term unemployed and those most vulnerable in the labour market. This section should also look at measures addressing any kind of discrimination to access the labour market.

### xii. Social protection and inclusion

This section will cover public policies modernising social protection systems to provide effective, efficient, transparent and adequate protection throughout all stages of a person's life, fostering social inclusion, promoting equal opportunities and addressing inequalities and poverty, particularly in view of the impact of the COVID-19 crisis and its medium-term implications. This includes adequate activation support and income for (re)integration in the labour market and society, sustainability and adequacy of pension systems and access to quality services such as early childhood education and care, housing, essential services and long-term care.

### xiii. Healthcare

This section should provide an assessment and include the relevant reform measures related to ensuring universal health coverage and the improvement of accessibility and affordability of healthcare services for all. The section should explain the revenue schemes supporting healthcare (contributions, general government budget, out-of-pocket expenditures), including public spending on health as a share of GDP and as a share of total public spending. It should analyse the affordability

of healthcare to individuals, taking into account the cost of healthcare, entitlements for both insured and uninsured persons, the financial participation of households in terms of out-of-pocket expenditure and financial protection, taking into account minimum and average wages and pensions. Sick leave benefits, their source of funding and conditions for entitlement should also be reviewed. The section should analyse the accessibility of healthcare in terms of geographical distance to healthcare facilities, including in rural areas, waiting times for consultation and for treatment, taking into account the ratios of doctors and nurses per 1,000 inhabitants. State of play of e-health tools and its use to increase accessibility should be also assessed. Unmet needs for medical care and dental care should also be considered, based on EU-SILC data and other sources, including qualitative. Attention should be given not only to the population in general, but also to specific groups, such as minorities, specific age groups, gender, persons with disabilities or other specific profiles.

### 5.3. Summary of reform measures (max 1 page)

This section should include a table with the 15-20 reform measures identified below in order to give an overview.

- A) Reforms addressing the three key challenges:
  - Challenge 1:
- Reform 1: Title and brief description (2-3 lines)
- Reform 2:
- Reform 3:
  - Challenge 2:
- Reform 4:
- Reform 5:
  - Challenge 3:
- Reform 6:
- Reform 7:
- B) Reforms addressing other challenges:
  - Area X:
- Reform 8:
  - Area Y:
- Reform 8:
  - Etc

### 6. THE COSTAND FINANCING OF STRUCTURAL REFORMS

This section should summarise the costs and financing sources of the structural reforms in Section 5.3. and Annex tables 10a and 10b., i.e. whether they are financed by the budget, by external lenders or by external donors. Please indicate totals and percentages for each source. The total cost should also be compared to the previous programme. It should also provide an overview as to what type of measure is most common in the programme (infrastructure / administrative / legislative / direct grants / credit guarantee scheme). In the case of financing through the budget, it should be shortly explained how the fiscal space for financing reforms was provided in the budget and in the budgetary outlook.

### 7. INSTITUTIONAL ISSUES AND STAKEHOLDER INVOLVEMENT (MAX 1 PAGE)

Involvement and participation of all actors is essential to ensure ownership and facilitate progress on the implementation of the policy guidance and reforms. This section should thus explain the

institutional process for the preparation and approval of the Economic Reform Programme as well as the public consultation.

The section should include information on:

- The government ministries and agencies involved in the process and how the coordinator arbitrated different interests.
- The process by which regional and local authorities were involved in the preparation of the programme and in the implementation of the past policy guidance and commitments.
- When the programme was presented to the national Parliament and the outcome of the discussions.
- The process by which social partners (employers' associations and trade unions) and civil society were consulted in the preparation of the programme and their main comments and the extent to which their comments have been taken on board.

In addition to explanations given in this section, partner countries are asked to include the main comments of civil society and any written contributions from external stakeholders in Annex 3.

This section should not be longer than 1 page

N.B. It is not enough to include information on previously conducted external consultations on other national strategies, agendas and programmes. The ERP should be subject to a specific and separate external consultation, giving stakeholders the opportunity and sufficient time to comment on a draft version of the ERP.

Sample template:

The Economic Reform Programme (ERP) 202X-202X cycle was officially kicked off by the European Commission in [date].

The ERP 202X-202X was prepared with involvement of the following public authorities: [name ministries and agencies, central, regional and local authorities that have participated].

The Decree of the Prime Minister No. *X*, dated *XXXX* defines the framework for coordinating the ERP process at the national level and designates the Ministry of *X* with the function of National ERP Coordinator.

In addition, the following external stakeholders were consulted in the preparation process:

- social partners [List of, f. ex., employers' associations and trade unions. Include dates of consultation/presentation].
- civil society [List of NGOs, CSOs. Include dates of consultation].
- other stakeholders consulted [List chambers of commerce, foreign embassies, international organizations, FISR project, development and integration partners, business associations, universities. Include dates of consultation].

All the feedback, comments and suggestions received as part of the stakeholder consultation process was disseminated to the ministry/agency in charge for consideration and inclusion, under its discretion, in their revised contributions to the ERP. Annex 3 includes all of the main comments

received during that consultation process, as well as feedback to main comments and the extent to which they have been taken onboard.

The ERP was presented to the national Parliament [include the name of the exact body/committee] on [date]. The outcome of the discussions was [list the main conclusions]. It was adopted by the government on [date] and submitted to the European Commission on [date].

# ANNEX 1: TABLES TO BE CONTAINED IN THE ECONOMIC REFORM PROGRAMMES AND THEIR UPDATES<sup>11</sup>

Table 1a: Macroeconomic prospects

	ESA Code	Year X – 2	Year X – 2	Year X-1	Year X	Year X + 1	Year X + 2		
		Level (€)		Rate	of ch	ange			
1. Real GDP at market prices	B1*g								
2. GDP at market prices	B1*g								
Com	ponent	s of real G	SDP						
3. Private consumption expenditure	Р3								
4. Government consumption expenditure	Р3								
5. Gross fixed capital formation	P51								
6. Changes in inventories and net acquisition of valuables (% of GDP)	P52+ P53								
7. Exports of goods and services	Р6								
8. Imports of goods and services	P7								
Contribution to real GDP growth									
9. Final domestic demand									
10. Change in inventories and net acquisition of valuables	P52+ P53								
11. External balance of goods/services	B11								

25

Please replace in the tables the placeholders (Year X+/-n) indicating the programme period with the concrete years, with the year X being the year of the submission deadline.

**Table 1b: Price developments** 

		Year X-1		
1. GDP deflator	%, yoy			
2. Private consumption deflator	%, yoy			
3. HICP	%, yoy			
4. National CPI change	%, yoy			
5. Public consumption deflator	%, yoy			
6. Investment deflator	%, yoy			
7. Export price deflator (goods & services)	%, yoy			
8. Import price deflator (goods & services)	%, yoy			

Table 1c: Labour markets developments

	ESA Code	Year X – 2	Year X – 2	Year X-1	Year X	Year X + 1		
		Level		Rate of change				
1. Population (thousands)								
2. Population (growth rate in %)								
3. Working-age population (persons) <sup>12</sup>								
4. Participation rate								
5. Employment, persons <sup>13</sup>								
6. Employment, hours worked <sup>14</sup>								
7. Employment (growth rate in %)								

<sup>12</sup> Age group of 15-64 years

Occupied population, domestic concept national accounts definition

National accounts definition

8. Public sector employment (persons)				
9. Public sector employment (growth in %)				
10. Unemployment rate <sup>15</sup>				
11. Labour productivity, persons <sup>16</sup>				
12. Labour productivity, hours worked <sup>17</sup>				
13. Compensation of employees	D1			

Harmonised definition, Eurostat; levels

Real GDP per person employed

Real GDP per hour worked

Table 1d: Sectoral balances

% of GDP	ESA code	Year X – 1		Year X + 1	Year X + 2
1. Net lending/borrowing vis-à-vis the rest of the world	B.9			optio nal	optio nal
of which:					
- Balance of goods and services					
- Balance of primary incomes & transfers					
- Capital account					
2. Net lending/borrowing of the private sector	B.9/ EDP B.9				
3. Net lending/borrowing of general government					
4. Statistical discrepancy		optio nal	optio nal	optio nal	optio nal

Table 1e: GDP, investment and gross value added

	:		Year X – 1		;			
GDP and investment								
GDP <i>level</i> at <i>current</i> market prices (in domestic currency)	B1g							
Investment ratio (% of GDP)								
Growth of Gross Value Added	l, perce	ntage cl	nanges a	t constai	nt prices			
1. Agriculture								
2. Industry (excluding construction)								
3. Construction								
4. Services								

**Table 1f: External sector developments** 

Euro mill. Unless otherwise indicated	Year X – 1	Year X + 1	Year X + 2
1. Current account balance (% of GDP)			
2. Export of goods			
3. Import of goods			
4. Trade balance			
5. Export of services			
6. Import of services			
7. Service balance			
8. Net interest payments from abroad			
9. Other net factor income from abroad			
10. Current transfers			
11. Of which from EU			
12. Current account balance			
13. Foreign direct investment			
14. Foreign reserves			
15. Foreign debt			
16. Of which: public			
17. O/w: foreign currency denominated			
18.0/w: repayments due			
19. Exchange rate vis-à-vis EUR (end-year)			
20. Exchange rate vis-à-vis EUR (annual average)			
21. Net foreign saving (lines 21-25: percentages of GDP)			
22. Domestic private saving			

23. Domestic private investment			
24. Domestic public saving			
25. Domestic public investment			

Table 1g: Sustainability indicators

	Dimension	 	 Year X – 2	
1. Current Account Balance	% of GDP			
Net International Investment     Position	% of GDP			
3. Export market shares	%, yoy			
4. Real Effective Exchange Rate 18	%, yoy			
5. Nominal Unit Labour Costs	%, yoy			
6. Private sector credit flow	% of GDP			
7. Private sector debt	% of GDP			
8. General Government Debt	% of GDP			

-

Please explain the methodology used (deflators, trade weighing, etc)

Table 2a: General government budgetary prospects

Net lend  1. General government	ESA code ing (B9) b	X – 2 Level	X – 2	X – 1	X	1		
2. Central government	S1311							
3. State government	S1312							
4. Local government	S1313							
5. Social security funds	S1314							
General government (S13)								
6. Total revenue	TR							
7. Total expenditure <sup>19</sup>	TE							
8. Net borrowing/lending	EDP.B9							
9. Interest expenditure	EDP.D4 1							
10. Primary balance <sup>20</sup>								
11. One-off and other temporary measures <sup>21</sup>								
Comp	onents of	f revenu	ies					
12. Total taxes (12 = 12a+12b+12c)								
12a. Taxes on production and imports	D2							
12b. Current taxes on income and wealth	D5							
12c. Capital taxes	D91							
13. Social contributions	D61							
14. Property income	D4							
15. Other $(15 = 16 - (12 + 13 + 14))^{22}$								

Adjusted for the next flow of swap-related flows, so the TR-TE = EDP.B9.

The primary balance is calculated as (EDP.B9, item 8) plus (EDP D41 + FISIM recorded as intermediate consumption, item 9).

A plus sign means deficit-reducing one-off measures

P.11+P.12+P.131+D.39+D.7+D.9 (other than D.91).

16 = 6. Total revenue	TR			
p.m.: Tax burden (D2+D5+D61+D91-D995) <sup>23</sup>				

Including those collected by the EU and including an adjustment for uncollected taxes and social contributions (D995), if appropriate. 

Table 2a (continued)

	ESA code	Year X – 2  Level	:	X – 1	X + 1	
Selected con	mponents	of expe	nditur	es		
17. Collective consumption	P32					
18. Total social transfers	D62 + D63					
18a. Social transfers in kind	P31 = D63					
18b. Social transfers other than in kind	D62					
19 = 9. Interest expenditure	EDP.D4 1					
20. Subsidies	D3					
21. Gross fixed capital formation	P51					
22. Other $(22 = 23 - (17 + 18 + 19 + 20 + 21)^{24}$						
23 = 7. Total expenditures	$TE^{25}$					
p.m. Compensation of public sector employees	D1					

 $<sup>^{24} \</sup>hspace{1.5cm} D.29 + D4 \hspace{0.1cm} (other \hspace{0.1cm} than \hspace{0.1cm} D.41) + D.5 + D.7 + D.9 + P.52 + P.53 + K.2 + D.8$ 

Adjusted for the next flow of swap-related flows, so the TR-TE = EDP.B9.

Table 2b: General government budgetary prospects

		**	• •	**			**		
	ESA	Year X – 2	X –	X –		Year X +			
	code			2	1		1	2	
		Level	:		Bn NC	U			
Net lending (B9) by sub-sectors									
1. General government	S13								
2. Central government	S1311								
3. State government	S1312								
4. Local government	S1313								
5. Social security funds	S1314								
General government (S13)									
6. Total revenue	TR								
7. Total expenditure <sup>26</sup>	TE								
8. Net borrowing/lending	EDP.B9								
9. Interest expenditure	EDP.D4 1								
10. Primary balance <sup>27</sup>									
11. One-off and other temporary measures <sup>28</sup>									
Сотр	onents of	f revenu	ies						
12. Total taxes (12 = 12a+12b+12c)									
12a. Taxes on production and imports	D2								
12b. Current taxes on income and wealth	D5								
12c. Capital taxes	D91								
13. Social contributions	D61								
14. Property income	D4								
15. Other $(15 = 16 - (12 + 13 + 14))^{29}$									

Adjusted for the next flow of swap-related flows, so the TR-TE = EDP.B9.

The primary balance is calculated as (EDP.B9, item 8) plus (EDP D41 + FISIM recorded as intermediate consumption, item 9).

A plus sign means deficit-reducing one-off measures

<sup>&</sup>lt;sup>29</sup> P.11+P.12+P.131+D.39+D.7+D.9 (other than D.91).

16 = 6. Total revenue	TR		
p.m.: Tax burden (D2+D5+D61+D91-D995) <sup>30</sup>			

Including those collected by the EU and including an adjustment for uncollected taxes and social contributions (D995), if appropriate.

Table 2b (continued)

	ESA code	Year X – 2  Level	2	X – 1	X + 1	
Selected con	mponents	of expe	nditur	es		
17. Collective consumption	P32					
18. Total social transfers	D62 + D63					
18a. Social transfers in kind	P31 = D63					
18b. Social transfers other than in kind	D62					
19 = 9. Interest expenditure	EDP.D4 1					
20. Subsidies	D3					
21. Gross fixed capital formation	P51					
22. Other (22 = 23- (17+18+19+20+21) <sup>31</sup>						
23 = 7. Total expenditures	$TE^{32}$					
p.m. Compensation of public sector employees	D1					

<sup>&</sup>lt;sup>31</sup> D.29+D4 (other than D.41) + D.5+D.7+D.9+P.52+P.53+K.2+D.8

Adjusted for the next flow of swap-related flows, so the TR-TE = EDP.B9.

# Table 2c: Discretionary fiscal measures adopted/announced according to the Programme

Table 2c: Discretionary fiscal measures adopted/announced according to the Programme

	Measures		Date of adoption	Budg	etary impact (%	% of GDP - chan	ge from previou	s year)
		component)		2020	2021	2022	2023	2024
T								
Temporary								
measures <sup>1</sup>								
•	Subtotal							
Non-								
temporary								
measures1								
	Subtotal							
	Total							

<sup>1</sup> For the purpose of this table, temporary measures refer to those discretionary measures that have no budgetary impact beyond 2022. By contrast, those measures adopted or announced for 2020, 2021 or 2022 that continue to have a fiscal effect of 0.1% of GDP or greater until at least 2023 are considered as 'non-temporary' for the purpose of this table.

Table 3: General government expenditure by function

Percentage of GDP	COFOG Code	Year X – 2	Year X – 1	Year X	Year X + 1	Year X + 2
1General_nublic_services	1					
2 Defence	22					
3 Public order and safety	3					
4 Economic affairs	4					
5 Environmental protection	5					
6. Housing and community	6					
7. Health	7					
8. Recreationculture and	<u>R</u>					
9. Education	9					
10 Social protection	10					
11. Total expenditure (item 7 =	TE					
23 in						
Table 2)						

Table 4: General government debt developments

Percentages of GDP	ESA code		Year X – 1			:				
1. Gross debt <sup>33</sup>										
2. Change in gross debt ratio										
Contributions to change in gross debt										
3. Primary balance <sup>34</sup>										
4. Interest expenditure <sup>35</sup>										
5. Real growth effect										
6. Inflation effect										
7. Stock-flow adjustment										
of which:										
- Differences between cash and accruals <sup>36</sup>										
- Net accumulation of financial assets <sup>37</sup>										
of which:										
- Privatisation proceeds										
- Valuation effects and other <sup>38</sup>										
p.m. implicit interest rate on debt <sup>39</sup>										
Other relevant variables										
8. Liquid financial assets <sup>40</sup>										
9. Net financial debt $(9 = 1 - 8)$										

As defined in Regulation 3605/93 (not an ESA concept).

Cf. item 10 in Table 2.

Cf. item 9 in Table 2.

The differences concerning interest expenditure, other expenditure and revenue could be distinguished when relevant.

Liquid assets, assets on third countries, government-controlled enterprises and the difference between quoted and nonquoted assets could be distinguished when relevant.

Changes due to exchange rage movement, and operation in secondary market could be distinguished when relevant.

Proxied by interest expenditure divided by the debt level of the previous year.

AF1, AF2, AF3 (consolidated at market value, AF5 (if quoted in stock exchange; including mutual fund shares).

**Table 5: Cyclical developments** 

% of GDP	ESA Code	Year X – 2	Year X – 1	Year X	Year X + 1	Year X + 2
1. Real GDP growth (%)	B1g					
2. Net lending of general government	EDP.B .9					
3. Interest expenditure	EDP.D .41					
4. One-off and other temporary measures <sup>41</sup>						
5. Potential GDP growth (%) <sup>42</sup>						
Contributions: - labour - capital - total factor productivity						
6. Output gap						
7. Cyclical budgetary component						
8. Cyclically-adjusted balance (2-7)						
9. Cyclically-adjusted primary balance (8-3)						_
10. Structural balance (8-4)						

Table 6: Divergence from previous programme

	Year X – 2	Year X – 1	Year X	Year X + 1	Year X + 2					
1.	1. GDP growth (% points)									
Previous										
Current										
Difference										
2. General g	overnme	nt net le	nding (%	% of GD	<b>P</b> )					
Previous										
Current										
Difference										
3. General government gross debt (% of GDP)										
Previous										
Current										

A plus sign means deficit-reducing one-off measures

Until an agreement on the Production Function Method is reached, countries can use their own figures (SP).


Table 7: Long-term sustainability of public finances

Percentages of GDP	2007	2010	2020	2030	2040	2050	2060
Total expenditure							
of which: age-related expenditures							
- Pension expenditure							
- Social security pension							
- Old-age and early pensions							
- Other pensions (disability, survivors)							
- Occupational pensions (if in general government)							
- Health care							
- Long-term care (this was earlier included in the health care)							
Education expenditure							
Other age-related expenditures							
Interest expenditure							
Total revenues							
of which:							
property income							
trade-related revenue,							
royalties, concessions etc.							
from pensions contributions (or social contributions, if appropriate)							
Pension reserve fund assets							
of which: consolidated public pension fund assets (assets other than government liabilities)							
A	ssump	tions				-	
Labour productivity growth							
Real GDP growth							
Participation rate males (aged 20-64)							
Participation rates females (aged 20-64)							
Total participation rates (20-64)							

Unemployment rate				
Population aged 65+ over total population				

# **Table 7a: Contingent liabilities**

Table on the stock of guarantees adopted/announced at [month-year] according to the Programme

	Measures	Date of adoption	Maximum amount of contingent liabilities <sup>1</sup> (% of GDP)	Estimated take-up (% of GDP)
In response to COVID- 19	Subtotal			
Others	Subtotal			
	Total			

<sup>&</sup>lt;sup>1</sup> Any possible budgetary impact related to the call of those guarantees should be provided in the table on the discretionary measures in the ERP.

# Table 8: Basic assumptions on the external economic environment underlying the programme framework

This table should preferably be included in the programme itself; if not, these assumptions should be transmitted to the Commission together with the programme.

	Dimension	Year X – 2	Year X – 1	Year X	Year X + 1	Year X + 2
Short-term interest rate <sup>43</sup>	Annual average					
Long-term interest rate	Annual average					
USD/EUR exchange	Annual average					
Nominal effective exchange rate	Annual average					
Exchange rate vis-à-vis the EUR	Annual average					
Global GDP growth, excluding EU	Annual average					
EU GDP growth	Annual average					
Growth of relevant foreign markets	Annual average					
World import volumes, excluding EU	Annual average					
Oil prices (Brent, USD/barrel)	Annual average					

<sup>43</sup> If necessary, purely technical assumption.

# Table 9a: Social score board indicators 44

(Definitions of all indicators will be published by Eurostat on 15 July 2021)

	Data source	2017	2018	2019	2020	2021
Equal opportunities						
1. Adult participation in learning during the last 12 months, age <b>25-64</b>						
2. Share of early leavers from education and training, age <b>18-24</b>						
3. Share of population with basic overall digital skills or above, age <b>16-74</b>						
4. Young people neither in employment nor in education or training (NEET rate), age <b>15-29</b>						
5. Gender gap in employment rate, age 20-64						
6. Income quintile share ratio - S80/S20						
Working conditions						
7. Employment rate, age <b>20-64</b>						
8. Unemployment rate, age 15-74						
9. Long-term unemployment rate, age 15-74						
10. Gross disposable income of households in real terms, per capita						
Social protection and inclusion						
11. At-risk-of-poverty or social exclusion rate (AROPE)						
12. At-risk-of-poverty or social exclusion rate (AROPE) for children ( <b>0-17</b> )						
13. Impact of social transfers (other than pensions) on poverty reduction						
14. Disability employment gap, age 20-64						
15. Housing cost overburden rate						
16. Children aged less than 3 years in formal childcare						
17. Self-reported unmet needs for medical care						

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 $<sup>^{44}</sup>$  Given the disparate availability of data and variety of definitions used for indicators, countries should use EUROSTAT data when available. In case of data from national or international sources, a footnote should be added for each indicator explain ing how it is defined. In case no data are available for an indicator, please see whether any data would be available for a similar indicator and explain so. For 2021, please add the data for the last quarter and indicate the quarter in brackets (e.g. (Q3)). If no data are available, please mark "N/A". For all indicators the values shall be inserted in the table, not the year-on-year change of the values.

Table 9b: Other selected indicators<sup>45</sup>

		Data source	2017	2018	2019	2020	2021
Other s	social and healthcare indicators						
1.	Public social protection expenditure in % of GDP						
2.	Public healthcare expenditure in % of GDP						
3.	Household out-of-pocket payments as a % of total health expenditure						
4.	Percentage of population not covered by health insurance						
5.	Ratio of doctors per 1000 inhabitants						
6.	Ratio of nurses per 1000 inhabitants						
Enviro	nment						
7.	Total environmental tax revenues as a share of total revenues from taxes and social contributions						
8.	Greenhouse gas emissions per capita						
9.	Generation of waste excluding major mineral wastes						
Digital	economy						I
10.	Percentage of households with broadband access (mobile and fixed)						
11.	Share of total population using internet [NB: population 16-74]						
Energy						_	
12.	. Energy imports dependency (%)						

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<sup>&</sup>lt;sup>45</sup> Given the disparate availability of data and variety of definitions used for indicators, countries should use EUROST AT data when available. In case of data from national or international sources, a footnote should be added for each indicator explain ing how it is defined. In case no data are available for an indicator, please see whether any data would be available for a similar indicator and explain so. For 2021, please add the data for the last quarter and indicate the quarter in brackets (e.g. (Q3)). If no data are available, please mark "N/A". For all indicators the values shall be inserted in the table, not the year-on-year change of the values.

13. Energy intensity: Kilograms of oil equivalent (KGOE) per thousand Euro  14. Share of renewable energy sources (RES) in final energy consumption	
(%)	
Transport	
15. Railway Network Density (meters of line per km2 of land area)	
16. Motorization rate (Passenger cars per 1000 inhabitants)	
Agriculture	
17. Share of gross value added (Agriculture, Forestry and Fishing)	
18. Share of employment (Agriculture, Forestry and Fishing)	
19. Utilised agricultural area (% of total land area)	
Industry (except construction)	
20. Share of gross value added	
21. Contribution to employment (% of total employment)	
Services	
22. Share of gross value added	
23. Contribution to employment (% of total employment)	
Business Environment	
24. Rank in Global Competitiveness Index (Source: World Economic Forum)	
25. Estimated share of informal economy in GDP (as % of GDP) (Source: IMF)	
Research, Development and Innovation	

26. R&D intensity of GDP (R&D expenditure as % of GDP)			
27. R&D expenditure – EUR per inhabitant			
Trade			
28. Export of goods and services (as % of GDP)			
29. Import of goods and services (as % of GDP)			
30. Trade balance (as % of GDP)			

Table 10a: Costing of structural reform measure: (NAME OF THE MEASURE) (in EUR) (Fill in one per reform)

Year	Salaries	Goods and services	Subsidies and transfers	Capital expenditure	Total
Year X					
Year X+1					
Year X+2					

#### Methodological explanation of the table:

- Only "additional costs" are to be calculated in the table. This means that only those costs are to be calculated that would not be there if the measure would not be implemented. For example, if existing staff is working on implementing a measure, their salaries should not be calculated.
- The table addresses only direct first-level costs of the reform measure. In case the reform measure can be implemented without additional costs, all spaces in the table should be filled with "0" (zero). In case the measure generates first-level implications on the revenue side of public finances (for example, an increase in budget revenues or an increase in pension fund contributions); this should be explained and quantified in a footnote to the table.
- Costing is to be done for a three-year period with the year X being the first year under the ERP, i.e. 2019.
- If a measure is composed of several activities, a sub-table for each of them has to be prepared as an input for the summary table that shows costing for the structural reform measure as a whole these sub-tables do not have to be included in the ERP.
- Category "Salaries" and its costing: The category is composed of costs for salaries to be paid for hiring additional staff that is needed to implement the structural reform measure. Costing of the additional staff has to take into account not only the number of new staff members but also their qualifications as well as salary increases for the existing staff members. Standardised salaries for different categories of new staff members should be applied. Such a table of standardised costs does not need to be included in the ERP. If standardised costs are either not available or not appropriate, expert opinion can be applied.
- Category "Goods and services" and its costing: The category is composed of the following categories of costs: (i) training, (ii) expertise, (iii) office equipment, (iv) utilities (rent, electricity, travel). Standardised costs for each category should be applied whenever possible. Such a table of standardised costs does not need to be included in the ERP. If standardised costs are either not available or not appropriate, expert opinion can be applied.
- Category "Subsidies and transfers" and its costing: The category includes different types of subsidies and transfers that the beneficiary may get in order to implement the structural reformmeasure. Expert opinion can be used for calculating this category of costs.
- Category "Capital expenditures": The category includes capital expenditures associated with implementation of the structural reformmeasure. Expert opinion can be used for calculating forecasted expenditures under this category of costs.
- Category "Total": This is a sum of the categories in the three columns.

Table 10b: Financing of structural reform measure: (NAME OF THE MEASURE) (in EUR) (Fill in one per reform)

Year	Central budget	Local budgets	Other national public finance sources	IPA funds	Other grants	Project loans	To be determined	Total
Year X								
Year X+1								
Year X+2								

#### Methodological explanation of the table:

- The table should give an overview of funding sources to finance the total costs of the structural reform measure calculated in Table 10a.
- Category "Central budget": The category includes funds to be realistically provided from the central budget either from national public finance revenues or from borrowing in the formof financial loans. For the year X, the funds are actually available under the budget adopted for this year.
- Category "Local budgets": The category includes funds to be realistically provided by budgets at sub-national level, regional level and/or municipal level.
- Category "Other national public finance sources": The category includes funds to be realistically provided from other national public finance sources (apart from central budget and local budget revenues), such as health and pension fund contributions.
- Category "IPA funds": The category includes funds to be realistically disbursed from IPA funds.
- Category "Other grants": The category includes funds to be realistically disbursed in the form of grants from all multilateral and bilateral donors; the category excludes IPA funds.
- Category "*Project loans*": The category includes funds to be realistically disbursed from foreign multilateral and bilateral lenders in the form of project loans. Financial loans should not be included here, but rather under the "Central budget".
- Category "To be determined": The category quantifies the portion of funds that is needed for implementing the structural policy measure concerned but for which the funding source(s) is/are yet to be determined. The category should be calculated as a residual between the category "Total" and the sum of categories for all already known funding sources for the structural policy measure concerned.
- Category "Total": The category is the sum of the categories and must be equal to the category "Total" in Table 10a for each respective year.

**Table 11: Reporting on the implementation of the structural reform measures of the ERP 2021-2023** (Fill in one per reform)

	Name and number of reform measure	Stage of reform implementation (0-5) <sup>46</sup>
Activities planned for 2021	1	
	2.	
	3.	
Description of	1.	
Description of implementation and explanation if partial or no implementation	2.	
	3.	

Comment: each country can on a voluntary basis provide additional tables and heat maps reporting on the implementation of *country-wide*<sup>47</sup> reform measures, although these should not be part of the ERP itself. These could be based on those included in the *OECD ERP Monitoring Tool*.

<sup>&</sup>lt;sup>46</sup> 0=no implementation; 1=implementation is being prepared; 2=initial steps have been taken; 3=implementation ongoing with some initial results; 4=implementation is advanced; 5=full implementation

<sup>&</sup>lt;sup>47</sup> The Commission will not accept any tables reporting on the implementation of entity-level measures.

### ANNEX 2: LINKS BETWEEN REFORM AREAS AND RELEVANT POLICY DOCUMENTS

Reform measures ERP 2021-2023	Key structural challenges (Commission assessment of ERP 2020-2022)	ERP Policy Guidance 2021	Enlargement Package 2021	Sustainable developmentgoals 2020-2030	European Green Deal / Green Agenda for Western Balkans	European Digital Agenda / Digital Agenda of Western Balkans	IPAIII projects supporting this reform
Measure X:	This box should mention the specific key structural challenge(s) from the ERP 2020-2022 Assessment which the measure aims to tackle.	This box should mention if/how this structural reform addresses any ERP Policy Guidance 2021.	This box should mention if/how the reform measure addresses any policy recommendation from the Enlargement Package 2021.	This box should mention the relevant SDG(s) 2020-2030 and a short description of how the measure contributes to achieving the SDG(s).	This box should mention if/how the reform measure addresses the goals of the European Green Deal / Green Agenda for the WB.	This box should mention if/how the reform measure addresses the goals of the European Digital Agenda / Digital Agenda for the Western Balkans.	This box should feature a list of relevant IPA III project(s) supporting this reform measure. Include title, amount and year.
Measure Y							

#### ANNEX 3: EXTERNAL CONTRIBUTION TO THE ERP 2022-2024

This Annex should include information on the consultation process of external stakeholders, including the national parliament, local and regional government, social partners and civil society. All contributions should be included in this annex of the ERP.

Remark area section	Comment received (include date received, format of the comment, main content)	<u> </u>	Comment (justification for acceptance/rejection)
General			
Macro-fiscal framework			
Structural reforms			
Reform area [X] 48			
Reform area [Y]			
Reform area [Z]			
Measure A			
Measure B			
Measure C			

<sup>&</sup>lt;sup>48</sup> Please refer to the Reform Areas as per their order of introduction in this Guidance Note.